

# A. BALACHANDRA

MANAGING PARTNER- RAJHANS ENTERPRISES

E-mail: rajhansenterprises@gmail.com



He is being the **Managing Partner of RAJHANS ENTERPRISES**. He has gained leadership position in the Printing & Packaging industry with his vision, dynamism, and passion for developing Innovative Printing & Packaging solutions over the last 40 years.

He is the part of a Distinguished & Renowned Enterprise with revenue of around Rs. 180 Crores. **RAJHANS ENTERPRISES** has been bestowed with several accolades to its credit.

**RAJHANS ENTERPRISES** is the only & Unique Press printing 7 National Newspapers & 38 National & International Titles of Magazines.

**RAJHANS ENTERPRISES** have 11 Branches/Units/Press in Southern India including 2 Units in the neighbour state of Tamil Nadu.

**Mr. Balachandra** brings with him wealth of great experience of almost **40 years** in the fields of Printing/Production, Financial Management, Administrations, and Commercial & Business Development.

He is now an industry veteran and a technocrat with 40+ years of experience in the printing and packaging business. He provides strategic direction to the company and is responsible for the overall functioning of the organization. He is qualified of **Diploma in Printing Technology** and an experienced printing technologist.

## Operation Management Experience

He is been successfully running **RAJHANS ENTERPRISES** with a focus to provide paper and duplex board based premier packaging solutions to clients in Bangalore and South India. With nearly Four decades of experience in the packaging & printing industry combined with the implementation of state-of-the-art technology, the Company, **RAJHANS ENTERPRISES** endeavor to meet the commitments by delivering quality products and services on time, regularly.

Equipped with the most sophisticated machinery and equipment's, he ensures that all printing and packaging requirements of their clients are met. His quality-centric approach towards products and services has enabled him to provide the best and his satisfied clientele is a testimony to his commitment. A team of quality control experts inspect every stage of production to ensure that the products adhere to international quality standards. Assured quality products combined with timely deliveries and reasonable prices has helped him acquire a huge client base spread across the industry verticals and international brands.

IN THE ENTIRE COUNTRY/INDIA, NO OTHER PRINTERS/PRESS HAS SUCH INFRASTRUCTURES AS ACQUIRED & IN POSSESSION AS **RAJHANS ENTERPRISES** HAVE ACHIEVED.

**RAJHANS ENTERPRISES** is Serving with its innovating products ranging from Rigid Paper/Paper Board Printing & Packaging products Like, PRINTING OF MAGAZINES, NEWS PAPERS, TEXT BOOKS, NOTE BOOKS/EXERCISE BOOKS, CARTONS, BOXES, UV PRINTING ON CARTONS, MET PET & TEXTURE UV PRINTING ON CARTONS, SELF-ADHESIVE LABELS/STICKERS, POSTERS, WRAPPERS, COMMERCIAL PRINTING CATALOGUES, E-FLUTE BOXES, CORRUGATED BOXES and so on.

Along with the above, **RAJHANS ENTERPRISES** have its Dedicated Manufacturing Set up with At Par Technology & Innovative Machinery/Infrastructure for Flexible Packaging Products like FLEXIBLE MULTI-LAYERED FILMS, LAMINATED FILM ROLLS, OIL FILM ROLLS, MILK/GHEE FILM ROLLS, FLEXIBLE POUCHES, and GUSSETTED/STANDUP POUCHES Etc., for the FMCG Industry & Food Industries.

**RAJHANS ENTERPRISES** has explored its clientele from all over India to abroad Countries like South Africa (Zambia, Congo, Uganda, Angola, Kenya), West Africa (Ghana, Burkina Faso, Guinea, Gabon), Dubai (Oman, Qatar) Srilanka, New Zealand, UK, Korea, Singapore etc. through its best quality products.

**Mr. Balachandra** is well versed in this line of activity and has been managing the Enterprise on profitable lines for the past 40 years. The steady growth achieved by the Enterprise during the past 40 years is due to his commitment to quality work, adhering to delivery schedules and offering competitive prices, yet not sacrificing the margins, which is an essential ingredient of a prudent managerial expertise.

## **GOODWILL**

With his kind gesture, all of his employees of 400-500 No. strength, are supplied with two free meals per day from an in-house canteen. He is providing Educational & Medical support to all of his employees. He also undertakes a host of welfare measures to safeguard the interest of his employees.

## ACHIEVEMENTS:

**First in the Country** to acquire 4-Nos. KOMORI Commercial Web Offset Press of Japanese Origin.

**"GIANT OF PRINTING INDUSTRY"** awarded to **RAJHANS ENTERPRISES** in 2003 by **All India Federation of Master Printers** & Karnataka Offset Printers' Association ®

Quality Certificates for Rajhans Enterprises: **ISO 9001-2015 & ISO 22000 PASS 223+2005 with SEDEX Ethics Audit Accreditation.**

**RAJHANS ENTERPRISES**, has its own "TRADE MARK" Registered with Trade Mark Registrar, Chennai

## OTHER BUSINESS ACTIVITIES

He owns & runs **RAJHANS PUBLICATIONS**, which is accredited to INS & RNI for its Publishing of Magazines/Periodicals viz., Priyanka Patrike, Chitra Magazine & Sanjeevini Magazine to the Localities in Bengaluru as well as to all over Karnataka.

He is being the Founder & President of Charitable Trust meant for the wellbeing of the Printing Fraternity in the name of THE OFFSET PRINTING TECHNOLOGY TRUST at No. 97/51, 2nd Main Road, Industrial Town, Rajajinagar, Bangalore – 560 044.

With his kind gesture, the Trust is being providing Financial, Educational & Medical Support to the employees of the Printing Fraternity & its associate Printing Presses.

The trust is also contributing to the Society by granting Scholarships to the Merit/Poor students for their further studies after 10th & 12thstd.

In recent days, where all the 27 Districts of Karnataka (North/West Regions) got affected by Floods & Devastations, he had helped through the above trust by donating Rs. 10 Lakhs in cash. And also had generously sent grocery, medicine, Cloth & other urgently needed items through 7 Trucks, which are worth of great humanity.

## PERSONAL PROFILE



<b>FULL NAME :</b>	A. BALACHANDRA
<b>FATHER: :</b>	Late K.S.Aswathram Setty
<b>D.O.B:</b>	8TH JULY 1960
<b>Place of Birth :</b>	BANGALORE
<b>Educational Qualification :</b>	Diploma in Printing Technology
<b>Residential Address :</b>	No. 15/2, Vani Vilas Road, V.V. Puram, Bangalore
<b>SPOUSE :</b>	Chandrika. B.